

Statement of Qualifications

- Generate leads; research the competitive market, follow leads, stock equipment, service accounts (non-technical), and in-service products that are sold through our OEM customers.
- Working knowledge of the following: hospital purchasing requirements, Operating room/theatre procedure, and access to purchasing department.
- Technical knowledge is encouraged, but not required
- The Plumesafe, Virosafe and Disposable lines of product should be stocked and distributed
- Electrosurgical and laser equipment are ideal compliments to Buffalo Filter sales
- Compatibility with Buffalo Filter calling points
- No representation of other smoke evacuation equipment or accessories
- Stocking distributors (warehouse size requirements to be determined after initial stocking order projections).
- Ability to correspond in English
- First year non-exclusive distribution'
- Terms for payment are Wire Transfer Prior to Shipment, Credit Card, And Irrevocable L/C